

Born Liars Why We Cant Live Without Deceit

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Buy Born Liars: Why We Can't Live Without Deceit by Ian Leslie (ISBN: 9781849164252) from Amazon's Book Store. Everyday low prices and free delivery on eligible orders.

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In Born Liars, Ian Leslie argues that, far from being a bug in the human software, lying is central to. Our attitudes to lying are confused and contradictory - you might even say, self-deceiving. On the one hand we hate lies, and liars. On the other, we all indulge in fibs, tall tales and fantasies. If lying is wrong, why do we all do it - both to others, and to ourselves?

Born Liars: Why We Can't Live without Deceit by Ian Leslie

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Born Liars: Why We Can't Live Without Deceit. Ian Leslie. We all do it - how to be a better liar, spot a charlatan and tell the difference between truth and fiction. In Born Liars, Ian Leslie takes the reader on an exhilarating tour of ideas that brings the latest news about deception back from the frontiers of psychology, neuroscience, and philosophy, and explores the role played by lies - both black and white - in our childhoods, our careers, and our health, as well as in advertising, ...

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Lying is an intrinsic part of our social fabric, but it is also a deeply problematic and misunderstood aspect of what makes us human. Ian Leslie takes us on a fascinating journey that makes us question not only our own relationship to the truth, but also virtually every daily encounter we have. On the way he dissects the history of the lie detector, how parents affect their children's attitude to lying (and vice versa), Who Wants to Be a Millionaire?, the philosophical ambiguity of telling the truth, Bill Clinton's presentational prowess, Wonder Woman's lasso of truth, and why we should be wary of anyone with more than 150 Facebook friends.Born Liars is thought-provoking, anecdotally driven narrative nonfiction at its best. Ian Leslie's intoxicating blend of anthropology, biology, cultural history, philosophy, and popular psychology belies a serious central message: that humans have evolved and thrived in large part because of their ability to deceive.

We all do it - how to be a better liar, spot a charlatan and tell the difference between truth and fiction In Born Liars, Ian Leslie takes the reader on an exhilarating tour of ideas that brings the latest news about deception back from the frontiers of psychology, neuroscience, and philosophy, and explores the role played by lies - both black and white - in our childhoods, our careers, and our health, as well as in advertising, politics, sport and war. Drawing on thinkers as varied as Augustine, Charles Darwin, Sigmund Freud and Joni Mitchell, the author argues that, far from being a bug in the human software, lying is central to who we are; that we cannot understand ourselves without first understanding the dynamics of deceit. After reading Born Liars you'll never think about lies - or life - in quite the same way again.

Drawing on advice from the world ' s leading experts on conflict and communication—from relationship scientists to hostage negotiators to diplomats—Ian Leslie, a columnist for the New Statesman, shows us how to transform the heat of conflict, disagreement and argument into the light of insight, creativity and connection, in a book with vital lessons for the home, workplace, and public arena. For most people, conflict triggers a fight or flight response. Disagreeing productively is a hard skill for which neither evolution or society has equipped us. It ' s a skill we urgently need to acquire; otherwise, our increasingly vociferous disagreements are destined to tear us apart. Productive disagreement is a way of thinking, perhaps the best one we have. It makes us smarter and more creative, and it can even bring us closer together. It ' s critical to the success of any shared enterprise, from a marriage, to a business, to a democracy. Isn ' t it time we gave more thought to how to do it well? In an increasingly polarized world, our only chance for coming together and moving forward is to learn from those who have mastered the art and science of disagreement. In this book, we ' ll learn from experts who are highly skilled at getting the most out of highly charged encounters: interrogators, cops, divorce mediators, therapists, diplomats, psychologists. These professionals know how to get something valuable — information, insight, ideas—from the toughest, most antagonistic conversations. They are brilliant communicators: masters at shaping the conversation beneath the conversation. They know how to turn the heat of conflict into the light of creativity, connection, and insight. In this much-needed book, Ian Leslie explores what happens to us when we argue, why disagreement makes us stressed, and why we get angry. He explains why we urgently need to transform the way we think about conflict and how having better disagreements can make us more successful. By drawing together the lessons he learns from different experts, he proposes a series of clear principles that we can all use to make our most difficult dialogues more productive—and our increasingly acrimonious world a better place.

After blowing through her gangster boyfriend's stash of drug money, Mink LaRue, a petty thief, flees to Dallas, Texas, where she pretends to be a wealthy family's long-lost daughter and tries to worm her way into their lives.

#1 NEW YORK TIMES BESTSELLER • A modern, sophisticated suspense novel from National Book Award finalist, and Printz Award honoree E. Lockhart. Don't miss the eagerly anticipated prequel, Family of Liars, available May 2022! A beautiful and distinguished family. A private island. A brilliant, damaged girl; a passionate, political boy. A group of four friends—the Liars—whose friendship turns destructive. A revolution. An accident. A secret. Lies upon lies. True love. The truth. Read it. And if anyone asks you how it ends, just LIE. "Thrilling, beautiful, and blisteringly smart, We Were Liars is utterly unforgettable." —John Green, #1 New York Times bestselling author of The Fault in Our Stars

When Mink LaRue is called away to be with her dying mother, interrupting her con on the rich Dominion family, Dy-Nasty Jenkins, who looks exactly like Mink, tries to take up the mantle and steal the money for herself.

The latest from Ian Leslie, the author of Born Liars, a Globe and Mail Top 100 Book, is a fascinating look at the human characteristic of curiosity — our extraordinary capacity to take pleasure in discovering, learning, and understanding. Curious shows how the practice of " deep curiosity " — persistent, self-reflective seeking of knowledge and insight — is key to the success of our careers, the happiness of our children, the strength of our relationships, and the progress of societies. But it also argues that it is a fragile quality, which wanes and waxes over time, and that we take it for granted at our peril. Ian Leslie proposes that the Internet is opening up a " curiosity gap, " by exacerbating the divide between those with a large cognitive appetite, and those happy knowing no more than they have to know; between the curious and the incurious. He draws on many sources and stories to illustrate his points: Benjamin Franklin at Portsmouth Harbour studying the effect of oil on choppy waters; a bored Galileo distracting himself in a Pisa cathedral by observing the swinging of a recently lit lamp; Leonardo da Vinci doodling ideas in his notebook; Google co-founder Larry Page ' s thoughts on the perfect search engine; the invention of the microwave oven; the advantages of your local bookseller over Amazon ' s algorithms; a reassessment of Donald Rumsfeld ' s defense strategy, and many more. Rich, textured, and exciting, Curious is a new take on the most absorbing human trait of all.

Lying is an intrinsic part of our social fabric, but it is also a deeply problematic and misunderstood aspect of what makes us human. Ian Leslie takes us on a fascinating journey that makes us question not only our own relationship to the truth, but also virtually every daily encounter we have. On the way he dissects the history of the lie detector, how parents affect their children ' s attitude to lying (and vice versa), Who Wants to Be a Millionaire?, the philosophical ambiguity of telling the truth, Bill Clinton ' s presentational prowess, Wonder Woman ' s lasso of truth, and why we should be wary of anyone with more than 150 Facebook friends. Born Liars is thought-provoking, anecdotally driven narrative nonfiction at its best. Ian Leslie ' s intoxicating blend of anthropology, biology, cultural history, philosophy, and popular psychology belies a serious central message: that humans have evolved and thrived in large part because of their ability to deceive.

A 2020 LOCUS AWARD FINALIST FOR BEST FIRST NOVEL Sharp, mainstream fantasy meets compelling thrills of investigative noir in Magic for Liars, a fantasy debut by rising star Sarah Gailey. Ivy Gamble was born without magic and never wanted it. Ivy Gamble is perfectly happy with her life — or at least, she ' s perfectly fine. She doesn't in any way wish she was like Tabitha, her estranged, gifted twin sister. Ivy Gamble is a liar. When a gruesome murder is discovered at The Osthorne Academy of Young Mages, where her estranged twin sister teaches Theoretical Magic, reluctant detective Ivy Gamble is pulled into the world of untold power and dangerous secrets. She will have to find a murderer and reclaim her sister—without losing herself. " An unmissable debut. " —Adrienne Celt, author of Invitation to a Bonfire At the Publisher's request, this title is being sold without Digital Rights Management Software (DRM) applied.

From Mary Karr comes this gorgeously written, often hilarious story of her tumultuous teens and sexual coming-of-age. Picking up where the bestselling The Liars' Club left off, Karr dashes down the trail of her teen years with customary sass, only to run up against the paralyzing self-doubt of a girl in bloom. Fleeing the thrills and terrors of adolescence, she clashes against authority in all its forms and hooks up with an unforgettable band of heads and bona-fide geniuses. Parts of Cherry will leave you gasping with laughter. Karr assembles a self from the smokiest beginnings, delivering a long-awaited sequel that is both "bawdy and wise" (San Francisco Chronicle).

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